



## **Rob McKinney, CEO, Northern Pacific Airways and Ravn Alaska**

Rob McKinney, CEO of **Northern Pacific Airways** and **Ravn Alaska**, is a graduate of Purdue University with an MBA from Ellis College. Rob has both training and experience in piloting commercial aircraft and managing flight operations.

As Vice President and Director of Operations for **Pacific Wings, LLC**, Rob increased passenger loads on the Hawaiian-based scheduled commuter airline, triple their original numbers. Later hired by **Mokulele Flight Service, Inc.** in Kona, HI, to build a small local air tour company into a scheduled commuter airline, he succeeded in establishing scheduled status and acquired a code share agreement with **Mesa Airlines** to operate **go!Express** within the islands. Next, Rob joined the original investors and founders of **SeaPort Airlines** to join as the company's very first employee, and was tasked with establishing scheduled commuter airline service from Portland, Oregon to Seattle, Washington as the Chief Operating Officer and later CEO. Rob assisted the ownership of **Aerodynamics Inc.** exit to the ownership of SeaPort Airlines. He served as CEO of ADI for 9 months during the transition. As CEO of **Mokulele Airlines**, Rob improved on what he began 11 years ago, by trimming unprofitable routes, instituting yield management. Rob increased the footprint of the airline to California and began service into LAX. Rob helped the owner of Mokulele profitably exit by selling to Southern Airways Express where Rob continued for a year as President of Pacific Operations. Rob started **Float Shuttle, Inc.** with two partners as an Urban Air Mobility solution for the LA basin. Float was in operation for 3 weeks when the worldwide pandemic hit. Float was close to signing large corporate customers as a solution to get their employees to work stress free. After the pandemic Rob saw several airlines in trouble. He felt that Ravn was the best opportunity to save a service that was desperately needed by the communities and villages of rural Alaska. Rob and one of his partners from Float raised the money, and purchased **Corvus Airlines, Inc.** and **Peninsula Aviation Service, Inc.** both doing business as **Ravn Alaska** out of bankruptcy.

Rob started from a humble background growing up on a farm in Indiana. He started his career by running and airport and flight school for a private boarding school. He has since, flown cancelled bank checks at night, flown FedEx in the Caribbean, flown the rich and famous in corporate jets, and has run five airlines and starting a sixth. Today Rob is responsible for a combined workforce of 420 employees, 11 aircraft, and 13 destinations.

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