



NIGEL PATTERSON
Vice President Sales & Marketing
Embraer Commercial Aviation

Nigel Patterson is currently the Vice President of Marketing and Sales at Embraer Commercial Aircraft, a role he assumed in June 2023, with a focus on the North American market. Originally from Jamaica and now based in Fort Lauderdale, Florida, Nigel brings over 35 years of aviation industry expertise to his position. Nigel has a degree in Aeronautical Engineering from Embry-Riddle and is the proud father of a daughter.

Prior to joining Embraer, Nigel spent nearly 33 years at Airbus, where he held various Sales and Marketing roles, culminating as the Head of Service Sales for North America. Throughout his extensive career, he has earned a strong reputation for his successful dealings with major US airlines, including Delta Air Lines, Spirit Airlines, Virgin America, Hawaiian Airlines, and Allegiant Air, making him a respected figure in the aviation industry.